News Release

Siemens Healthcare Diagnostics France and SmartGene sign an agreement to expand access for TRUGENE® customers to SmartGene’s technology for the management and interpretation of HIV sequences

May 16th, 2012: St. Denis, France and Lausanne, Switzerland – Siemens France and SmartGene today announced a distribution agreement under which Siemens will distribute into the French market the ‘SmartGene HIV-1 Starter Module’. SmartGene is an international leader in the provision of integrated application solutions for genetic sequence data management and interpretation, whose services up until now have been accessible mostly to larger reference centers and clinical diagnostic laboratories. Under this new agreement, SmartGene has adapted its established HIV service module for the needs of molecular biology laboratories equipped with the TRUGENE® HIV-1 genotyping system from Siemens.

Sequencing technologies are in constant evolution. However, the critical point remains the meaningful interpretation of the complex data generated. SmartGene has specially configured the HIV-1 Starter Module for Siemens customers who are generating up to 150 HIV sequences per year. The SmartGene HIV-1 Starter Module provides drug resistance assessment of HIV sequences according to the interpretive rules defined by the French expert committee of ANRS (National Agency for AIDS Research). To improve patient follow up and support optimal treatment decisions by physicians, the SmartGene HIV-1 Starter Module allows easy re-analysis of archived viral sequences. The secure service is accessed via the Internet, as a ‘cloud’ application, which enables the service, the reference databases and interpretive algorithms to be kept constantly up-to-date, without any intervention from the user.

Through this new collaboration, Siemens can deliver to its target customers an enhanced solution for HIV sequence analysis, comprising the proven TRUGENE® platform and essential features of SmartGene’s unmatched HIV sequence data management and interpretation service.
About Siemens Healthcare
The Siemens Healthcare Sector is one of the world's largest suppliers to the healthcare industry and a trendsetter in medical imaging, laboratory diagnostics, medical information technology and hearing aids. Siemens offers its customers products and solutions for the entire range of patient care from a single source – from prevention and early detection to diagnosis, and on to treatment and aftercare. By optimizing clinical workflows for the most common diseases, Siemens also makes healthcare faster, better and more cost-effective. Siemens Healthcare employs some 51,000 employees worldwide and operates around the world. In fiscal year 2011 (to September 30), the Sector posted revenue of 12.5 billion euros and profit of around 1.3 billion euros. For further information please visit: www.siemens.fr/diagnostics.

About SmartGene
SmartGene GmbH is a privately-held company based in Zug, Switzerland, with subsidiaries in Lausanne, Switzerland and Raleigh, North Carolina. SmartGene provides web-based suites of functionality worldwide to facilitate sequence-based analysis for a variety of clinical, medical research, and veterinary applications. Constant updates to reference data and interpretive algorithms keep SmartGene’s customers in step with evolving science and improve the accuracy of sequence interpretation. SmartGene’s integrated services increase the speed to result for sequence-based diagnostics and improve workflow in the laboratory. SmartGene’s modules address Bacteria, Fungi, HIV, HCV, HSV, MLST, Influenza, and HLA typing. Discover more at www.smartgene.com or via contact@smartgene.com.